



THE SOCIETY OF ADVOCATES IN ABERDEEN

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**CPD LUNCHTIME SEMINARS**

Each seminar will take place between 1-2 pm in the Library with sandwiches and light refreshments available from 12.45 pm. Costs per seminar are: **£25 for Members, £40 for non members**, except where stated otherwise. Payment details are available at:

<http://www.socofadvocates.com/resources.php?section=payments>

It would be appreciated if anyone who is unable to attend a booked seminar would give as much notice as possible. This will ensure that the place can be offered to someone else, and so hopefully provide a refund.

**NAME** .....

**EMAIL ADDRESS** .....

**DIETARY REQUIREMENTS** .....

Date	Topic	Tick to attend
Tuesday 07.03.17	<p><b>Scott Strachan, Head of Business Rate &amp; Taxation, and Moira Gordon, Associate at FG Burnett on 2017 Business Rates Revaluation</b></p> <p>The 2017 revaluation of business rates comes into effect on 1st April 2017. New rateable values became available on the Scottish Assessors Association website in January of this year with revised valuation notices expected to be issued in March. Businesses will have the opportunity to challenge the new rateable values through the appeal process but any appeal will only be accepted for a period of 6 months i.e. until September 2017. The purpose of this presentation is give information on the background to business rates, how they are calculated, the impact of the revaluation on the local area and to provide details of the appeals procedure.</p>	
Wednes 22.03.17	<p><b>Steve Thomson of SYT Coaching and Development Ltd on Discover the colour within you and your team. Insights Discovery - helping you deliver highly effective business goals through the growth of your people</b></p> <p>People are your organisations most important asset and in today’s economy, the development of your staff and management is imperative for the effective implementation of your business strategy. Without the right structure and mix of skills, you limit your business growth</p>	

	<p>opportunities and risk the inability to respond to the needs of your clients and stakeholders.</p> <p>Organisations that are successful in the combination of abilities and innovation are more able to respond to change and produce enhanced corporate value.</p> <p>This seminar will give you a practical, introductory Insight to understanding how and why you, your people and clients behave as they do and how you can more effectively communicate with them to increase performance, manage conflict, improve sales and develop leaders within your business.</p> <p>Steve Thomson has been a licenced practitioner in Insights Discovery and an Accredited Coach since 2004. Supporting organisations through coaching, training and consultancy services, his focus is on people growth through improved awareness of self and others, and business strategy.</p> <p>The session will help you consider your key values to your peers, management and teams and demonstrate how recognising personal strengths, weaknesses and blind spots can affect morale, performance and ultimately the success of your organisation.</p>  <p><b>SYT Coaching &amp; Development Ltd</b></p>	
<p>Tuesday 04.04.17</p>	<p><b>Scott Bond of Registers of Scotland on Completing Scotland’s Land Register</b></p> <p>The map-based, digital land register is replacing the 400-year-old General Register of Sasines.</p> <p>Scottish ministers have asked Registers of Scotland (RoS) to complete the land register by 2024, and to register all publicly-owned land by 2019. Triggers such as sales are not on their own enough to complete the land register, so titles are also being added to the register through voluntary registration and keeper-induced registration.</p> <p><b>Voluntary registration</b> offers landowners the opportunity clarify and protect their ownership, and reduces the cost of future transactions. RoS’s team of expert advisors are on hand to guide owners and their solicitors through the process.</p> <p><b>Keeper-induced registration (KIR)</b> is a new power introduced by the Land Registration etc (Scotland) Act 2012, to allow the Keeper to add property titles to the land register without an application or input from the owner. RoS is currently using KIR on a small scale in urban, residential property areas in selected registration counties.</p> <p>This seminar is a chance to hear from more from RoS about its work to complete the land register, and what it means for you and your clients.</p>	
<p>Thursday 27.04.17</p>	<p><b>Paul Black and Emma Webster of HW Forensic Accountants on Confiscation under POCA and unravelling the Prosecutors Statement of Information</b></p>	

<p>Tuesday 06.06.17</p>	<p><b>David Christie of Robert Gordon University on Using Contract Terms to encourage Collaboration: some thoughts from Construction Law</b></p> <p>The idea of collaborative working is growing in importance across sectors – from education to the extraction of hydrocarbons from the UK Continental Shelf. It is something that the construction industry has been working to encourage for many years. One standard form of contract seems to be having some success in promoting collaboration – but how does it use the language of the contract itself to achieve that?</p>	
<p>Thursday 22.06.17</p>	<p><b>Graham MacKenzie of Law Society of Scotland on Anti-Money Laundering – Good Practice</b></p> <p>This presentation will cover useful information and advice on key money-laundering topics, including:</p> <ul style="list-style-type: none"> <li>• The Role of the LSS &amp; The Role of Scottish Solicitors</li> <li>• The AML Legislative Framework</li> <li>• Relevant Persons &amp; Regulated Business</li> <li>• MLRO/Nominated Officer Responsibilities</li> <li>• AML Policies &amp; Procedures – Structure &amp; Content</li> <li>• A Risk Based Approach &amp; relevant Risk Factors for consideration</li> <li>• Client Due Diligence Levels &amp; Measures</li> <li>• AML Training &amp; Record Keeping Requirements</li> <li>• SARs, Consent &amp; Tipping Off</li> </ul>	
<p><b>TOTAL COST (£25 PER DATE FOR MEMBERS OR £40 PER DATE FOR NON MEMBERS UNLESS STATED OTHERWISE)</b></p>		<p>£</p>